



**TMD Technologies Limited**

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## ***PRESS INFORMATION***

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### **TMD Technologies Ltd wins Queens Award for Enterprise, International Trade Category - for the first time**

TMD is very pleased to announce that for the first time it has received a Queen's Award for Enterprise 2004 - in the International Trade category.

TMD designs and manufactures specialised microwave tubes, power supplies and transmitters for radar and electronic warfare applications. It also produces a range of commercial amplifiers for EMC testing, medical and scientific applications.

Overseas earnings have totalled £18 million over three years; success being achieved by a careful vigorous and persistent approach to marketing and the pursuit of a thorough understanding of the culture and practices of the countries concerned.

The majority of TMD's sales have been made to Asia, the Americas and Europe, and to a lesser degree the Middle East and African Markets.

Peter Butcher, TMD's Chairman and Managing Director comments; "We are particularly proud of this award for several reasons; because of the difficult market, in which a contract for the first prototype may take two years and then five more years before the first production contract; and also because this has been achieved only 9 years since our MBO from THORN EMI plc".

TMD is located in Hayes, West London - close to Heathrow Airport and is a fully integrated company with all functions under one roof. To date our staff number approximately 160, many of whom live locally. We have good employee relations, a relatively low staff turnover and are continually recruiting in order to fulfil new contracts.

ENDS

**Caption for photo S1 TMD18:**

“UK manufacturing company TMD Technologies, working in the specialised area of microwave electronics, wins Queen’s for Enterprise - International Trade 2004 for the first time, on the strength of £18M overseas sales over the past three years, mainly to the Americas, the Far East and Europe”.



***For further information please contact:***

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**NOTE:** Further digital images available from Heather Skinner at TMD on request.